

Northeast Delta Dental Fact Sheet



OUR MISSION

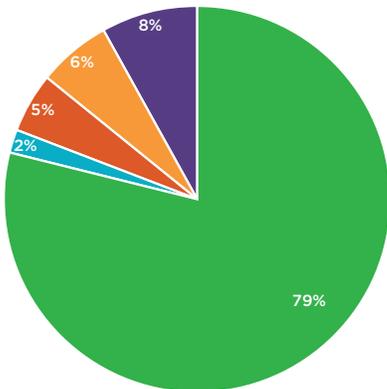
To advance the oral health and overall wellness of our customers and the general public by providing innovative benefits and professional partnerships through diversified strategic business and philanthropic initiatives.



ABOUT US

Founded in 1961, Northeast Delta Dental is comprised of the Delta Dental Plans of Maine, New Hampshire, and Vermont. Our dedication to delivering quality products and services—to individuals and families and groups of all sizes—is demonstrated through our Guarantee Of Service ExcellenceSM (GOSESM) program, backed by a cash refund policy that guarantees seven major areas of service. Guided by our mission, we also created the Health *through* Oral Wellness[®] (HOW[®]) program to help members maintain optimal oral health through education, risk assessment, and enhanced preventive benefits for qualifying at-risk members.

Northeast Delta Dental is a member company of Delta Dental Plans Association (DDPA), the nation's largest provider of dental benefits. DDPA is a network of 39 independent dental service organizations that conduct business in all 50 states, the District of Columbia and Puerto Rico.



\$472,963

- Dental Clinics and Care - 79%
- Scholarships/Recruitment - 8%
- Oral Health Education - 6%
- In-School Programs - 5%
- Events - 2%

COMMUNITY SUPPORT

The Northeast Delta Dental Foundation supports oral health initiatives throughout the tri-state area through a grant application process. In 2021, the Foundation donated more than \$470,000 for oral health programs.

In addition, Northeast Delta Dental supports organizations and initiatives important to the communities throughout our three states through a corporate grant application process.

QUICK FACTS



Our company is driven by our four core values: communication, teamwork, quality, and integrity.



We have 186 employees with corporate offices in New Hampshire, and sales offices in Maine and Vermont.



We cover more than 1,009,000 people throughout the tri-state area.



Our industry market share is 42% in Maine, 52% in New Hampshire, and 55% in Vermont.



Our dentist network is the region's largest, including 88% of the dentists in the tri-state area, or 1,821 participating dentists.



In 2021, more than 1.9 million claims were processed for payment, with an average speed of adjudication of just 1.4 days.