



**DeltaVision®**  
**Product Brochure**  
*Insured Vision Plans*

## Why Choose DeltaVision?

- DeltaVision is supported by an **EyeMed Vision Care network with over 88,000 providers at over 27,000 locations nationwide**. This network offers a broad mix of independent providers, local optical retailers, and nationally recognized retailers (**where approximately 60% of all vision care dollars are spent**), to include:



- Members are free to see the optical provider of their choice, either in- or out-of-network. They will receive the most value from their DeltaVision benefits when they receive care from in-network providers.
- Members can apply their vision benefit to any brand of frame, lenses or contact lenses at the provider location they choose.
- Members receive a **40% discount** off all additional complete prescription eyeglass purchases, and a **15% discount** off all additional conventional contact lens purchases after their funded benefit has been used. The frequency is unlimited and available at all of our provider locations.
- The Contact Lens by Mail program allows members to order replacement contact lenses on-line and have them delivered directly to their homes.
- Members have access to **live customer service 102 hours per week** (the most in the industry), including nights and weekends, from a world-class customer services team boasting an annual member satisfaction rate of 95%.
- ID cards include a summary of the plan design and a listing of local in-network providers based on the member's ZIP code.

## On-line Quotes

- DeltaVision quotes for groups up to 1,000 lives are available for licensed producers enrolled on our Producer Connection website.
- DeltaVision quotes can also be obtained through any Maine or New Hampshire Northeast Delta Dental marketing representative.

## Advantages of DeltaVision

- Affordability.
- Multiple plans and rate options.
- Great customer service.
- Easy claims processing.
- Consolidated dental and vision billing makes administration easy.



## To Enroll a Group

Provide the following to Northeast Delta Dental prior to the first of the month in which the coverage is to be effective:

- An application for group vision coverage completed and signed by the employer.
- Completed enrollment forms for all enrolling employees.
- A check from the group for the first month's premium made payable to Northeast Delta Dental.

## Underwriting Guidelines

- Offered to employers with at least five full-time employees and a minimum of two employees enrolled in the plan.
- Two-person groups may not consist of spouses or unmarried individuals residing at the same address.
- A clear employer/employee relationship must exist.
- Only group-billing format is available; no individual billings can be accommodated.
- In order to enroll dependents, the employee must be enrolled.
- Other underwriting guidelines may apply.

## Rate Guarantees

Rates are guaranteed for 24 months when the vision plan takes effect on a current Northeast Delta Dental plan anniversary or if the vision plan is a stand alone benefit. Rates for a vision plan effective off a dental plan anniversary are guaranteed for 12 months plus the number of months to get a common anniversary.

**Example:** Northeast Delta Dental plan anniversary 1/1/2015; Add DeltaVision 4/1/2015

12 months + 9 months to a 1/1/2017 common anniversary equals a 21 month vision rate guarantee.

## Our Guarantee

**The Service:** Smooth Implementation of a DeltaVision Plan.

**The Guarantee:** Successful implementation will be determined through feedback provided by the group.

**The Refund:** The group will be reimbursed the administration fee charged for its second month of service (not to exceed \$500).



## The Fine Print

The following items are not offered under all DeltaVision plans:

- Orthoptic or vision training, subnormal vision aids, and associated supplemental testing.
- Medical and/or surgical treatment of the eye, eyes, or supporting structures.
- Corrective eyewear required by an employer as a condition of employment (safety eyewear).
- Services provided as a result of any worker's compensation law.
- Plano nonprescription lenses and nonprescription sunglasses (except for 20% discount).
- Aniseikonic lenses.
- A discount is not available on certain limited frame brands in which the manufacturer imposes a no-discount policy. The frame allowance does apply.
- Two pairs of glasses in lieu of bifocals.
- Allowances are one-time-use benefits; no remaining balance. (If your plan has a \$130 frame allowance and you purchase a frame for \$120, you do not have a \$10 balance to be used at a later date).
- Lost or broken materials are not covered.
- Individual COBRA billing is not available.
- Other limitations and exclusions may apply.



## Contact Information

For product information, quotes, and questions regarding plan design options, contact your producer or Northeast Delta Dental marketing representative. Visit our website at [www.nedelta.com](http://www.nedelta.com).

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